

To: #HQ-DCD PP&E White Paper Review

Subject: Suggestions for enhancing the deliverables of Irish Aid

To whom it may concern

I was present this morning at the forum in UCD to discuss the White Paper and have already made an oral submission on this topic. Allow me to repeat that now as follows:

1. There are very close links between foreign aid agencies and their private sector constituents. We can illustrate this with reference to joint missions by an agency which brought private sector players on missions to target countries.
2. As a private sector operator, we perceive Irish Aid as an organisation that has eyes and ears in important bilateral and multilateral meetings that we are not privy to. In our case for example, we are interested in providing Governments with Consulting and IT Solutions for their Company Registration Offices. So if Irish Aid officials were at meetings at which say, the Investment Climate or Business Enabling environment of a target country should involve a Business Registry initiative, that information would be of great value to us.
3. The information is valuable as it may take several years for the conception of such an initiative, until it is actually procured and implemented. If Irish Aid were in a position to provide us with an early 'heads up' that such an opportunity were coming down the line, we could position ourselves such that we could put our best foot forward when the opportunity came to market.
4. Our suggestion therefore is that a channel (maybe via Enterprise Ireland) should be identified through which such information could be passed to interested parties in the Irish private sector.

Best wishes

Declan

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